

Nuvoco Vistas Corp Ltd.: Positive Thesis Intact

October 17, 2025 CMP: INR 413 | Target Price: INR 560

Expected Share Price Return: 35.5% | Dividend Yield: 0.0% | Potential Upside: 35.5%

Sector View: Positive

Change in Estimates	×
Target Price Change	×
Recommendation	×

Company Info

BB Code	NUVOCO IN EQUITY
Face Value (INR)	10.0
52 W High/Low (INR)	477.4/288.0
Mkt Cap (Bn)	INR 147.4 / \$1.7
Shares o/s (Mn)	357.2
3M Avg. Daily Volume	5,56,376

Change in Estimates

	FY26E			FY27E		
INR Bn	New	Old	Dev. (%)	New	Old	Dev. (%)
Revenue	116.4	116.4	-	126.9	126.9	-
EBITDA	21.9	21.9	-	26.1	26.1	-
EBITDAM %	18.9	18.9	-	20.5	20.5	-
PAT	5.8	5.8	-	8.8	8.8	-
EPS	16.4	16.4	-	24.7	24.7	-

Actual vs CIE

INR Bn	Q2FY26A	CIE Est.	Dev. %
Revenue	24.6	24.1	1.9
EBITDA	3.7	3.5	5.2
EBITDAM %	14.9	14.5	47 bps
PAT	0.4	0.0	NA

Key Financials

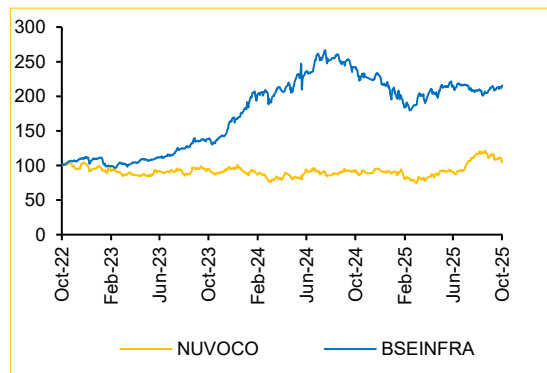
INR Bn	FY24	FY25	FY26E	FY27E	FY28E
Revenue	107.3	103.6	116.4	126.9	141.0
YoY (%)	1.4	(3.5)	12.4	9.1	11.1
EBITDA	16.2	13.7	22.0	26.1	31.2
EBITDAM %	15.1	13.2	18.9	20.5	22.1
Adj PAT	1.5	0.2	5.8	8.8	12.5
EPS	4.1	0.6	16.4	24.7	34.9
ROE %	1.6	0.2	6.1	8.4	10.6
ROCE %	5.2	3.9	9.9	13.1	15.9
PE(x)	74.3	634.5	24.7	16.4	11.6
EV/EBITDA	9.2	12.8	8.0	6.5	5.2
EV/IC	1.2	1.4	1.5	1.4	1.3

Shareholding Pattern (%)

	Sep-25	Jun-25	Mar-25
Promoters	72.02	72.02	72.02
FIIIs	5.19	3.82	3.55
DIIIs	18.09	19.10	19.37
Public	4.70	5.06	5.06

Relative Performance (%)

YTD	3Y	2Y	1Y
BSE Infra	115.8	56.0	(10.8)
NUVOCO	6.4	11.7	13.6

**Sectoral Tailwinds to Complement Company Fundamentals**

We maintain our **BUY** rating on NUVOCO with a target price of INR 560/sh. We continue to be constructive on NUVOCO owing to 1) Sectoral tailwinds - **positive outlook for demand growth and pricing**, 2) Company-specific positives, such as a) strong capacity addition of 10 Mtpa by FY27E, b) **premiumisation** initiatives, c) better **geographical** optimisation and d) ongoing **cost-saving** program which targets INR 50/t saving in FY26E. We like NUVOCO's capital structure with **debt levels above 2.0x of EBITDA**. There is an optionality to expand footprint in newer markets, such as UP, MP and Maharashtra. On the basis of our realistic assumptions, NUVOCO's **ROCE expands** by 1,200bps from 3.9% in FY25 to 15.9% in FY28E. **NUVOCO continues to be amongst our high conviction picks in the cement sector.**

We forecast NUVOCO's EBITDA to expand at a CAGR of 31.4% over FY25 – 28E based on our volume growth assumptions of 6.0%/8.0%/10.0% and realisation growth of 6.0%/1.0%/1.0% in FY26E/27E/28E, respectively.

We arrive at a 1-year forward TP of **INR 560/share** for NUVOCO. We value NUVOCO on our EV/CE framework – we assign an EV/CE multiple of 1.6x/1.6x for FY27E/28E. We did a sanity check of our EV/CE TP using the implied EV/EBITDA multiple. On our TP of INR 560, FY28E implied EV/EBITDA multiple is 6.0x, which makes NUVOCO amongst the cheapest mid to large-sized cement companies in our coverage.

Risk to the thesis:

Risks related to **feedstock availability and prices**, including potential impact from geopolitical situation on pet coke cost and rake availability.

Regulatory and demand-side risk potential hikes in state levies on limestone and a slowdown in government spending on infrastructure pose risk to cost structure and demand visibility.

Q2FY26 Results: Strong YoY EBITDA Surge Supported by Better Realisation

NUVOCO reported Q2FY26 consolidated Revenue and EBITDA of INR 24,576 Mn (+8.3% YoY, -14.5% QoQ) and INR 3,670 Mn (+67.8% YoY, -29.2% QoQ) vs Choice Institutional Equities (CIE) estimate of INR 24,112 Mn and INR 3,488 Mn, respectively. In our view, market expectation of Q2FY26 EBITDA was in the range of INR 3,470 – 3,800 Mn. Total volume for Q2 stood at 4.3 Mnt (vs CIE est. 4.4 Mnt), up 2.4% YoY and down 15.7% QoQ.

Realisation/t came in at INR 5,715/t (+5.8% YoY and +1.5% QoQ), which is better than CIE est. of INR 5,520/t. Total cost/t came in at INR 4,862/t (-0.4% YoY and +5.3% QoQ). As a result, EBITDA/t came in at INR 853/t, which is a decline of ~INR 163/t QoQ.

EBITDA/t Expected to Reach INR 1,069/t in FY26E with the Support of the Project SPRINT & Project BRIDGE

NUVOCO is targeting ~INR 50/t cost saving in H2FY26E through multiple initiatives: 1) Ramping up of slag usage, from 45,000 to 75,000t/month, 2) Upgrading Nimbol WHRS from 4.7 MW to 6.6 MW (with ~INR 100 Mn capex), 3) Increasing AFR usage from 12% to 15–16%, 4) Setting up hybrid wind solar power in the North, 5) Reducing lead distance by 12–15 km and 6) Commissioning the Odisha railway siding for 100% clinker movement to Jaipur by Q3. We expect these initiatives will lead NUVOCO to increase its EBITDA/t above INR 1,000/t in FY26E.

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Management Call – Highlights

- **Cost Management:** Nuvoco maintained its focus on cost optimisation in Q2FY26. Distribution cost fell QoQ, driven by operational efficiencies and a partial waiver of the Busy Season Surcharge, while raw material cost remained steady QoQ, supported by a long-term slag supply contract.
- **Capacity Target:** The company targets a total capacity of 35 Mntpa by FY27E, up from the existing operational capacity of 25 Mntpa.
- **Vadraj Acquisition (West Focus):** The Vadraj acquisition will add 6 Mntpa to the company's capacity. The Vadraj Cement Plant is progressing as planned, with site execution and overhauling underway, trial runs expected by H1FY27E and full operations by Q3FY27E.
- **East Expansion:** The company plans to add 4 Mntpa in the East region through a modest investment of under INR 2,000 Mn, by expanding capacities at the Arasmeta, Jojobera, Panagarh and Odisha Cement Plants.
- **Premiumisation:** The company achieved an all-time high in premiumisation at 44% and a trade mix of 74% in Q2FY26, marking industry-leading performance.
- **Growth Pipeline:** Medium-term plans involve a brownfield expansion at Chittorgarh in the North and a greenfield project at Gulbarga, targeting growth in the West and Central regions.
- **Vadraj Funding:** The Vadraj acquisition was financed with long-term debt of INR 6,000 Mn, while the balance was covered through short-term bridge financing, which will be entirely converted into CCDs (equity-linked instruments).
- **Q2 Headwinds:** Cement demand in Q2FY26 was affected by heavy monsoon rains, an early festival season and channel realignment after the GST rate reduction from 21% to 18%. This resulting in a short-term adjustment phase and moderated pan-India prices.
- **Demand Drivers:** Future demand will largely depend on the pace of capital expenditure, with a substantial share of planned government outlays — around 62% of Central and 80% of State allocations — still to be disbursed over the remainder of the year.
- **Cost Monitoring:** Fuel cost rose QoQ due to higher petcoke prices. Geopolitical developments could further influence petcoke cost, while rake availability continues to be a key logistical factor to watch out for.

Exhibit 1: Strong YoY EBITDA Surge Supported by Better Realisation

Particulars	Q2FY26	Q2FY25	YoY (%)	Q1FY26	QoQ (%)
Volumes (Mnt)	4.3	4.2	2.4	5.1	(15.7)
Revenues (INR Mn)	24,576	22,686	8.3	28,727	(14.5)
COGS	4,300	4,708	(8.7)	4,925	(12.7)
Power and Fuel cost	4,536	4,527	0.2	5,140	(11.8)
Freight Exp.	6,471	6,198	4.4	7,856	(17.6)
Employee Cost	1,783	1,655	7.7	1,795	(0.7)
Other Expenses	3,816	3,410	11.9	3,825	(0.2)
EBITDA (INR Mn)	3,670	2,187	67.8	5,186	(29.2)
EBITDA Margin (%)	14.9	9.6	529 bps	18.1	(312)bps
Depreciation	2,181	2,153	1.3	2,147	1.6
EBIT (INR Mn)	1,488	35	4,212.2	3,039	(51.0)
EBIT Margin (%)	6.1	0.2	590 bps	10.6	(452)bps
Other Income	39	104	(62.8)	148	(74)
Interest	1,016	1,315	(22.8)	1,171	(13.3)
PBT	512	(1,177)	NA	2,016	(74.6)
Tax	148	(325)	NA	684	(78.4)
PAT (INR Mn)	364	(852)	NA	1,332	(72.7)
Basic EPS (INR)	1.0	(2.4)	NA	3.7	(72.7)

Source: NUVOCO, Choice Institutional Equities

Exhibit 2: Operational Assumptions: Improving Trajectory (Consolidated in INR/t)

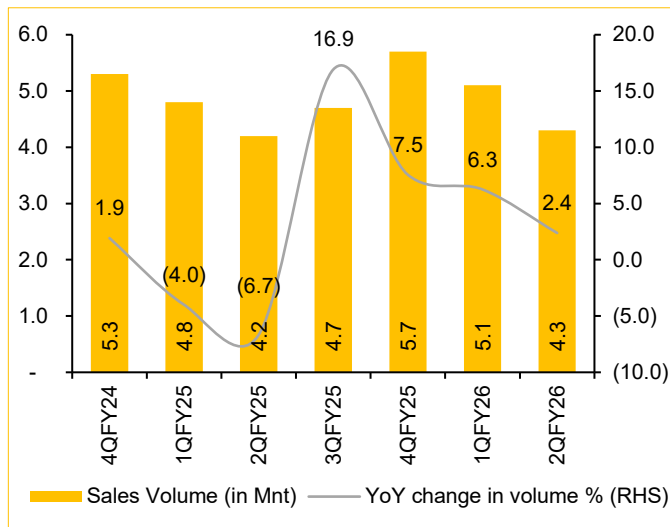
Particular	FY23	FY24	FY25	FY26E	FY27E	FY28E
Volume (in Mnt)	18.8	18.8	19.4	20.6	22.2	24.4
YoY (%)	6.0	0.1	3.1	6.0	8.0	10.0
Realisation/t	5,631	5,703	5,338	5,659	5,715	5,773
YoY (%)	7.2	1.3	(6.4)	6.0	1.0	1.0
COGS/t	950	1,038	1,063	1,047	1,057	1,068
Employee Cost/t	322	362	348	368	372	375
Power & Fuel Cost/t	1,485	1,137	1,015	955	907	861
Freight Expenses/t	1,499	1,556	1,440	1,411	1,389	1,367
Other Expenses/t	731	747	765	809	817	825
Total Cost/t	4,987	4,840	4,631	4,590	4,542	4,497
EBITDA/t	644	863	707	1,069	1,173	1,275
YoY (%)	(23.7)	34.0	(18.0)	51.2	9.8	8.7
Revenue (in INR Mn)	1,05,862	1,07,329	1,03,567	1,15,270	1,21,079	1,25,923
YoY (%)	13.6	1.4	(3.5)	12.4	9.1	11.1
EBITDA (in INR Mn)	12,105	16,239	13,720	21,778	24,858	27,333
YoY (%)	(19.1)	34.2	(15.5)	60.2	18.5	19.6
PAT (IN INR Mn)	8,275	1,471	218	5,708	7,940	9,814

Source: NUVOCO, Choice Institutional Equities

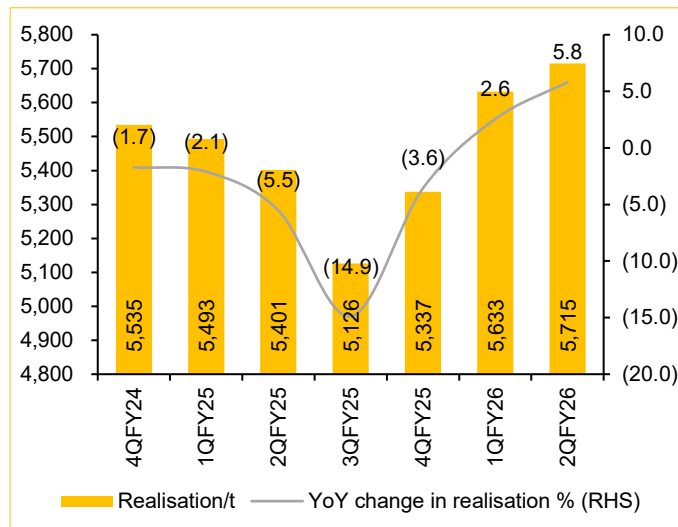
Exhibit 3: EV/CE Valuation Framework

Particular (INR Mn)	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
ROCE (%)	3.8	1.9	5.2	3.9	9.9	13.1	15.9
WACC (%)	11.8	11.8	11.8	11.8	11.8	11.8	11.8
RoCE less WACC %	(8.0)	(9.9)	(6.6)	(7.9)	(1.9)	1.3	4.1
EV	1,64,022	1,67,364	1,49,662	1,46,407	1,53,065	1,44,940	1,37,154
Capital Employed	1,51,219	1,37,198	1,34,632	1,29,070	1,23,919	1,21,733	1,29,192
EV/CE	1.08	1.22	1.11	1.13	1.24	1.19	1.06
Cement Industry EV/CE							
Target EV/CE					1.6	1.6	1.6
Target EV					1,92,074	1,88,686	2,00,248
Gross Debt					36,226	34,226	32,226
Cash & Equivalents					3,962	10,086	15,872
Net Debt - (Ex of Vadraj Acquisition)					25,265	17,140	10,354
Equity Value					1,66,810	1,71,545	1,89,894
Vadraj Value Add					21,000	21,000	21,000
EQUITY VALUE INCL VADRAJ					1,87,810	1,92,545	2,10,894
Equity Value Per Share					526	539	590
1 yr forward TP (INR/sh)							560
Implied Multiplies							
EV/EBITDA (x)					8.6	7.0	6.0
P/E(x)					28.5	19.5	15.2
P/BV (x)					1.7	1.6	1.6

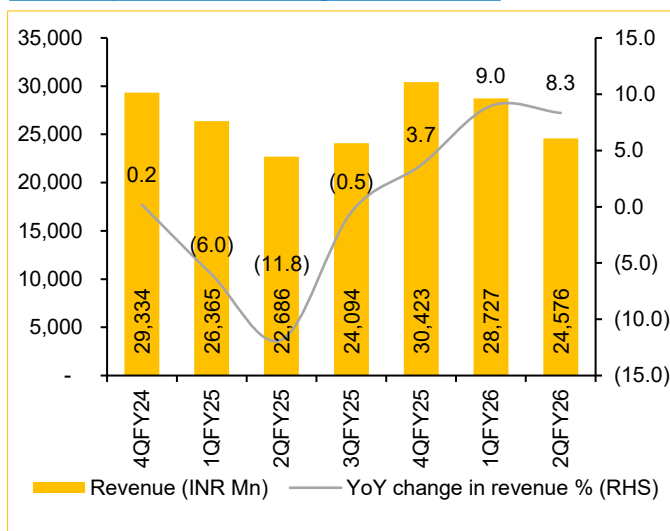
Source: NUVOCO, Choice Institutional Equities

Volume came in slightly below expectation

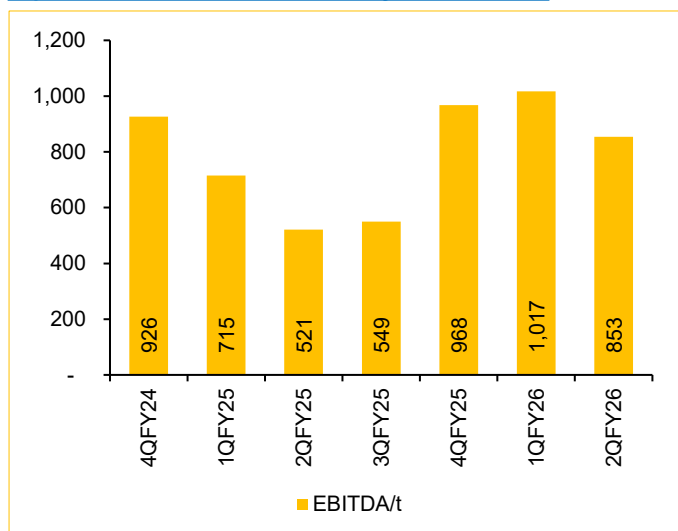
Source: NUVOCO, Choice Institutional Equities

Price increases continue beyond Q2FY26

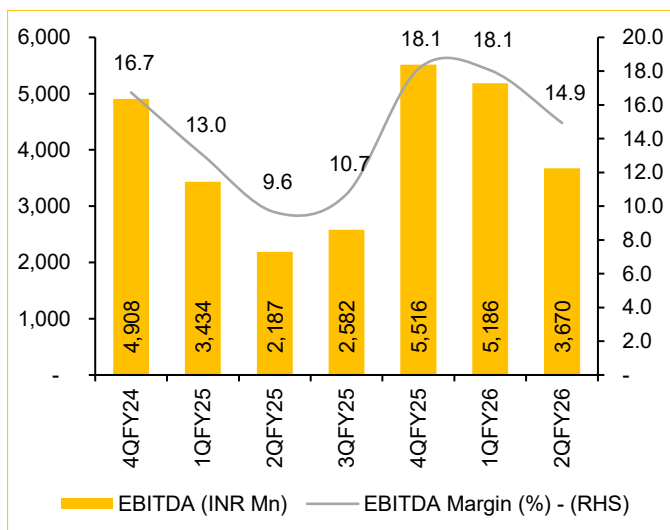
Source: NUVOCO, Choice Institutional Equities

Lower sequential volumes weighed on revenues

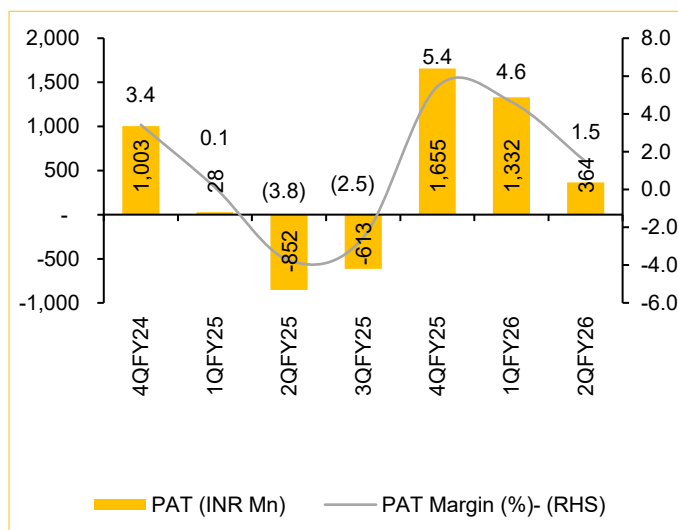
Source: NUVOCO, Choice Institutional Equities

Improved realisation & cost-efficiency drive EBITDA/t

Source: NUVOCO, Choice Institutional Equities

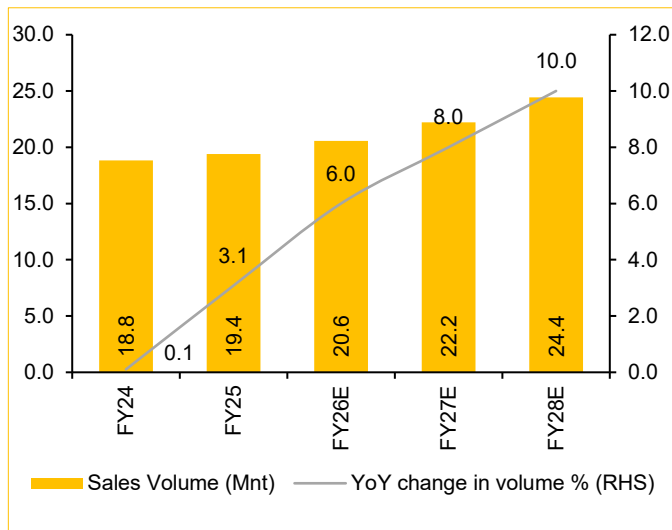
EBITDA margin expanded by 529bps on a YoY basis

Source: NUVOCO, Choice Institutional Equities

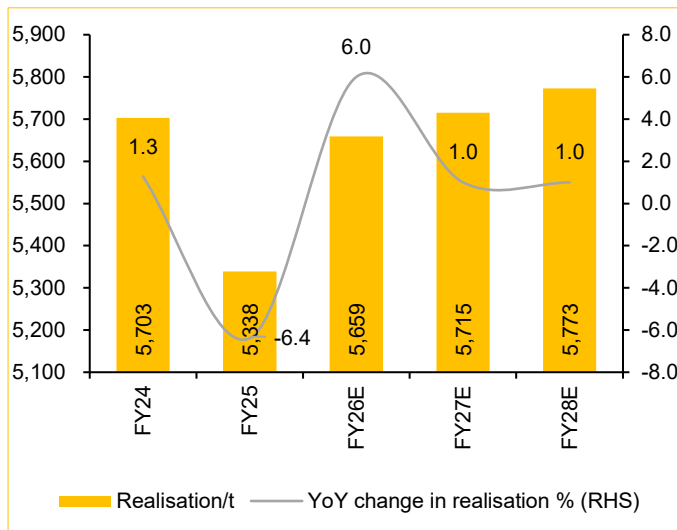
Profitability rebounds on a YoY basis

Source: NUVOCO, Choice Institutional Equities

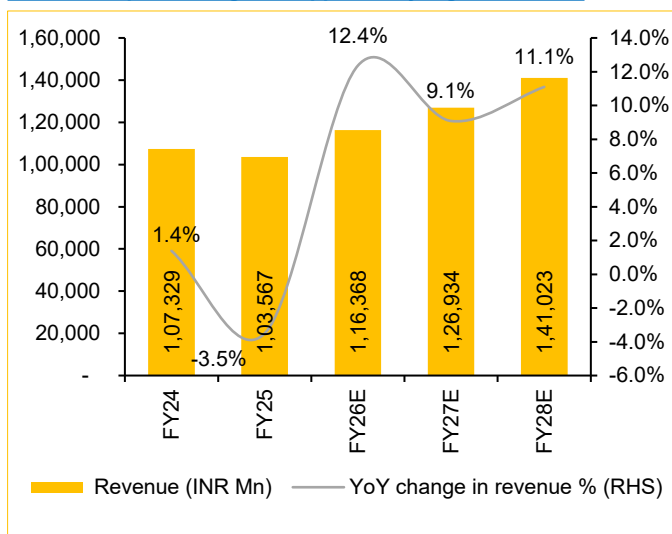
*All figures are in INR Million

Volume projected to rise to 24.4 Mnt by FY28E

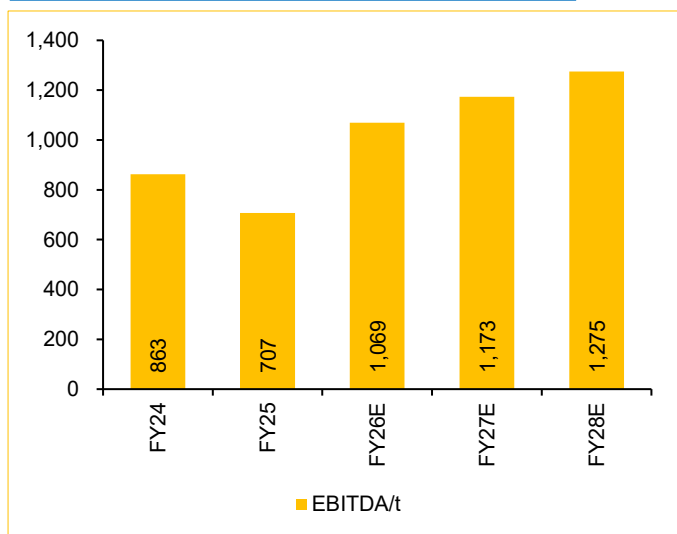
Source: NUVOCO, Choice Institutional Equities

Realisation/t started improving

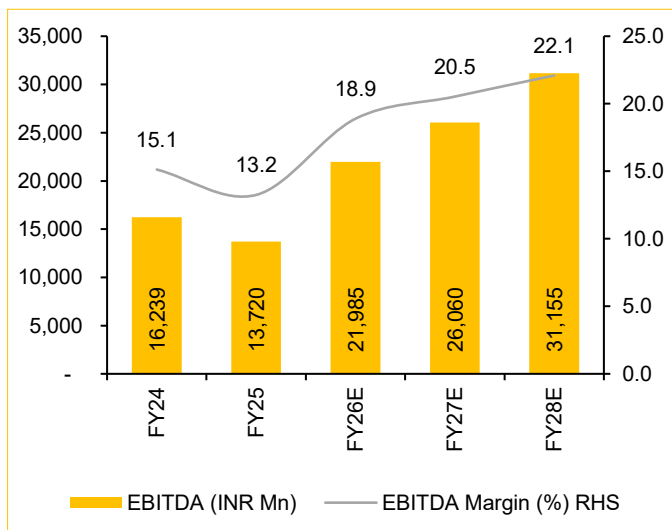
Source: NUVOCO, Choice Institutional Equities

Revenue expected to grow supported by higher volumes

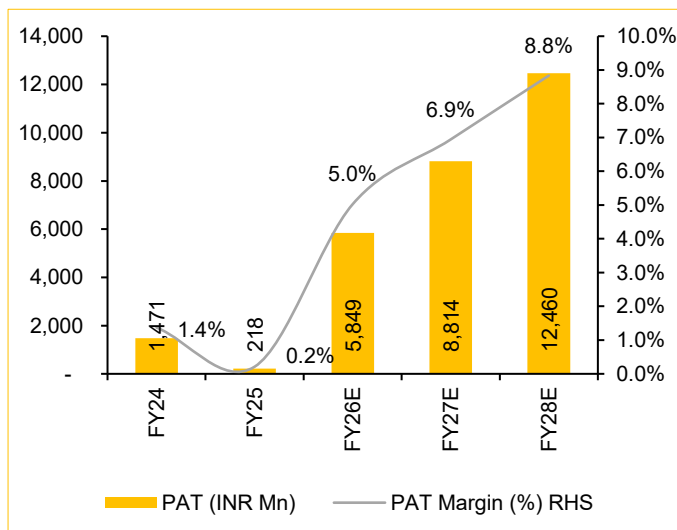
Source: NUVOCO, Choice Institutional Equities

Cost-reduction initiatives led to an increase in EBITDA/t

Source: NUVOCO, Choice Institutional Equities

EBITDA projected to expand at a CAGR of 31.4% over FY25 – 28E

Source: NUVOCO, Choice Institutional Equities

Robust PAT growth expected

Source: NUVOCO, Choice Institutional Equities

Income Statement (INR Mn)

Particulars	FY24	FY25	FY26E	FY27E	FY28E
Revenue	1,07,329	1,03,567	1,16,368	1,26,934	1,41,023
Gross Profit	87,792	82,949	94,840	1,03,451	1,14,934
EBITDA	16,239	13,720	21,985	26,060	31,155
Depreciation	9,186	8,685	9,669	10,054	10,555
EBIT	7,052	5,035	12,316	16,006	20,601
Other Income	335	194	218	238	264
Interest Expense	5,328	4,964	4,705	4,445	4,185
PBT	2,059	265	7,829	11,799	16,680
Reported PAT	1,471	218	5,849	8,814	12,460
EPS (INR)	4.1	0.6	16.4	24.7	34.9

Ratio Analysis	FY24	FY25	FY26E	FY27E	FY28E
Growth Ratios					
Revenues	1.4	(3.5)	12.4	9.1	11.1
EBITDA	34.2	(15.5)	60.2	18.5	19.6
Margins					
Gross Profit Margin	81.8	80.1	81.5	81.5	81.5
EBITDA Margin	15.1	13.2	18.9	20.5	22.1
PAT Margin	1.4	0.2	5.0	6.9	8.8
Profitability					
Return On Equity (ROE)	1.6	0.2	6.1	8.4	10.6
Return On Invested Capital (ROIC)	5.2	4.1	8.6	10.9	13.6
Return On Capital Employed (ROCE)	5.2	3.9	9.9	13.1	15.9
Financial leverage					
OCF/EBITDA (x)	1.0	1.0	0.8	0.8	0.8
OCF/IC (%)	12.8	10.8	14.6	18.1	20.4
EV/EBITDA (x)	9.2	12.8	8.0	6.5	5.2
Earnings					
EPS	4.1	0.6	16.4	24.7	34.9
Shares Outstanding	357	357	357	357	357
Working Capital					
Inventory Days (x)	32	27	30	32	34
Receivable Days (x)	20	23	28	30	32
Creditor Days (x)	57	56	55	54	52
Working Capital Days	(5)	(6)	3	8	14

Source: NUVOCO, Choice Institutional Equities

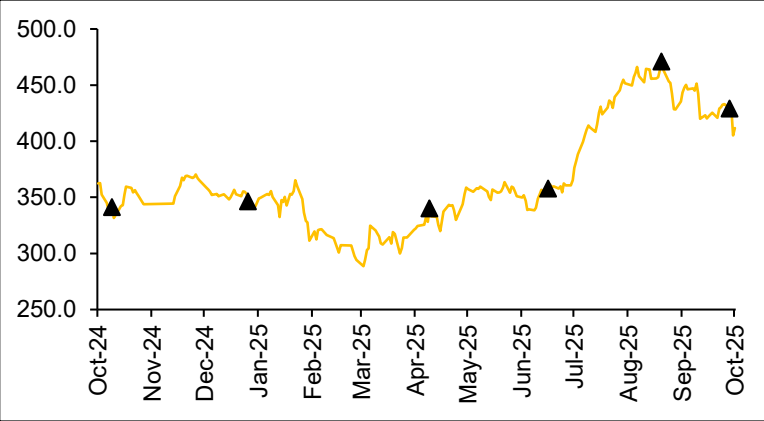
Balance Sheet (INR Mn)

Particulars	FY24	FY25	FY26E	FY27E	FY28E
Net Worth	89,835	90,023	95,872	1,04,685	1,17,145
Borrowings	41,370	38,226	36,226	34,226	32,226
Deferred Tax	11,736	11,508	11,508	11,508	11,508
Other Liabilities & Provisions	27,298	25,944	25,944	25,944	25,944
Total Net Worth & Liabilities	1,70,240	1,65,702	1,69,550	1,76,364	1,86,823
Net Block	1,50,272	1,47,024	1,45,354	1,43,300	1,44,245
Capital WIP	4,708	3,825	4,590	5,508	6,610
Goodwill & Intangible Assets					
Investments	8	8	8	8	8
Cash & Cash Equivalents	1,070	1,823	3,962	10,086	15,872
Loans & Other Assets	15,668	14,679	14,679	14,679	14,679
Net Working Capital	(1,486)	(1,658)	956	2,782	5,409
Total Assets	1,70,240	1,65,702	1,69,550	1,76,364	1,86,823

Cash Flows (INR Mn)	FY24	FY25	FY26E	FY27E	FY28E
Cash Flows from Operation	15,925	13,285	17,608	21,487	24,573
Cash Flows from Investing	(5,734)	(3,371)	(8,765)	(8,918)	(12,602)
Cash Flows from Financing	(11,141)	(9,126)	(6,705)	(6,445)	(6,185)

DuPont Analysis	FY24	FY25	FY26E	FY27E	FY28E
Tax Burden (%)	71.5	82.5	74.7	74.7	74.7
Interest Burden (%)	29.2	5.3	63.6	73.7	81.0
EBIT Margin (%)	6.6	4.9	10.6	12.6	14.6
Asset Turnover (x)	0.6	0.6	0.7	0.7	0.8
Equity Multiplier (x)	1.9	1.8	1.8	1.7	1.6
ROE (%)	1.6	0.2	6.1	8.4	10.6

Historical share price chart: Nuvoco Vistas Corp Limited



Date	Rating	Target Price
January 31, 2024	BUY	370
May 03, 2024	BUY	375
August 02, 2024	BUY	373
October 25, 2024	REDUCE	349
January 23, 2025	HOLD	386
May 05, 2025	BUY	441
July 21, 2025	BUY	480
September 04, 2025	BUY	560
October 17, 2025	BUY	560

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CHOICE RATING DISTRIBUTION & METHODOLOGY	
Large Cap*	
BUY	The security is expected to generate upside of 15% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 15% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -5% over the next 12 months
SELL	The security is expected to show downside of 5% or more over the next 12 months
Mid & Small Cap*	
BUY	The security is expected to generate upside of 20% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 20% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -10% over the next 12 months
SELL	The security is expected to show downside of 10% or more over the next 12 months
Other Ratings	
NOT RATED (NR)	The stock has no recommendation from the Analyst
UNDER REVIEW (UR)	The stock is under review by the Analyst and rating may change
Sector View	
POSITIVE (P)	Fundamentals of the sector look attractive over the next 12 months
NEUTRAL (N)	Fundamentals of the sector are expected to be in statis over the next 12 months
CAUTIOUS (C)	Fundamentals of the sector are expected to be challenging over the next 12 months

*Large Cap: More Than INR 20,000Cr Market Cap
*Mid & Small Cap: Less Than INR 20,000Cr Market Cap

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